

**PILOT GROVE COOPERATIVE ELEVATOR, INC.  
AUGUST 2015 NEWSLETTER**

**UPCOMING EVENTS: PILOT GROVE COOPERATIVE ELEVATOR, INC. ANNUAL MEETING, AUGUST 12, 2015.** MEAL SERVED AT 6:30PM, MEETING FOLLOWING. ALL CUSTOMERS ARE INVITED, NO RSVP.

**MO STATE FAIR, AUGUST 13-23, 2015, SEDALIA, MO**

**ST. JOSEPH ANNUAL CHURCH PICNIC, SUNDAY SEPTEMBER 6, 2015. EVERYONE WELCOME.**

**MO RIVER VALLEY STEAM ENGINE ASSOCIATION'S 52<sup>ND</sup> ANNUAL SHOW, SEPTEMBER 10-13, 2015,**  
AT THE SHOWGROUNDS, WOOLDRIDGE EXIT, OFF OF I-70.

**FALL FISH DAY** The Cooperative is having a fall pond stocking day on Friday, September 25, 2015 from 9:00-10:00am. Fish available are: 6-8 inch catfish, 8-10 inch catfish, 10-12 inch catfish, 1-3 inch hybrid bluegill, 3-4 inch hybrid bluegill, 1-3 inch bluegill, 8-11 inch grass carp, 1-2 inch fathead minnows,, 2-3 inch largemouth bass, 2-3 inch black crappie, and 1-3 inch redear. Final orders can be taken through September 23<sup>rd</sup>, until 9:00am. Call (660) 834-5412 to check pricing and place orders. On fish day, you are requested to bring some container to take your fish home, and it is always best if you can bring water from the pond or lake that will become their new home. That way, the fish don't have the extra shock of having to be put in city water until they reach their destination.

**FEED NEWS** With all the extra rains this summer, the pastures are green and the cow herd has more grazing options that we get with most Missouri summers. Even with the abundant supply of forage, there still are items to consider; as spring calves grow and develop, their nutritional needs increase at a higher level than the cow can supply-hence, this is called the hungry calf gap. By putting creep feeders out, you will be supplying the calf with additional nutrition it needs to continue growing and help it reach its full genetic potential while allowing the cow to stay in better condition for the upcoming winter months. Using current contracted creep feed prices and figuring conservatively on calf performance, it should cost \$.65-.85 to put on a pound of gain. With today's record calf prices, that is over a 3:1 return on investment. In addition to the added weight gain, research shows that calves fed creep feed wean easier and have a higher level of health than calves not fed creep feed. The Kent Creep feed that the Cooperative handles has both Bovatec and Aureomycin (CTC) in it. If a producer is having pink eye or foot rot issues, CTC will help keep these two summer issues in check. All Kent creep feed is eligible for 0% interest to help with the cash flow need until the calves are sold. The Cooperative also has a good supply of creep feeders for both rent and retail.

With the beginning of August, we also see the beginning of Anaplasmosis season. A mineral with a high level of CTC is the best tool a producer can use to help prevent an outbreak in their cattle herd. The Kent Fescue Plus that the Cooperative is selling has 2.8 gram/lb of CTC and is labeled for the control of active infections on Anaplasmosis.

The Cooperative has an arsenal of supplies to combat flies on your cow herd. From tags, sprays, dusts, mineral with IGR, blocks, and cattle rubs, let the staff at the Cooperative help you get the right fly control items that would work best for your operation. Flies cost money, control the flies and make more dollars. Call the Cooperative today to discuss your options.

**LIME SPREADING** Now would be an excellent time to spread lime on those pastures, and hay ground.

The proper soil PH is very important for every crop, but more often than not, we forget about liming the pastures and hay ground. Then we can't figure out why our hay production is not producing what we think we should be getting. The problem could be a low PH. Without the proper PH, phosphate gets tied up in the soils, soil applied herbicides don't work as effectively, and the top yields aren't there. The floater and fertilizer trucks aren't busy spreading now, so that is another reason why now is a good time for application. We can get it done. Give the Cooperative a call today to schedule some hay or pasture lime spreading, call Travis @ (660) 537-2254.

**COVER CROP SEEDING** Cover crop season is just around the corner. The Cooperative has all the cover crop seed warehoused that you will need. Cereal Rye in bulk bags, and 50 pound paper bags are available. In addition, the Cooperative also floor stocked tillage radishes, annual ryegrass, vetch, buckwheat, turnips, crimson clover, winter and cow peas, and oats.

The Cooperative can custom blend any variation of cover crop seed that you want, and can load it onto your seed tender, or you can use one of the Cooperative's seed tenders. Give Pat a call today for some blend of seed that would fit your farm or budget, @834-5412.

**SEED NEWS** With the planting done (in most cases), the seed companies have started the 2016 seed campaign to sell seed. One of our seed suppliers already has a 2016 price list published, with early purchase incentives.

If you are wanting to take advantage of some very nice discounts-the best we have seen in many years- call Ryan or Larry today to discuss your best option. Pricing is never easy, because it is based on volume of seed, hybrid selection, and time of payment. Call us and let us help you figure the very best discounts for you.

**SEED WHEAT** As everyone knows, the wheat crop was damaged severely by the amount of rain we received this growing season. Which further complicates matters, in that seed wheat could be very hard to find, or have to be bought for a premium price. If you are planning on putting out a wheat crop this fall, and would like for the Cooperative to originate some wheat seed for you, we would like to hear from you. We will be warehousing some seed, but don't want to have a lot of seed left after the planting season.

**GRAIN PRICING** On July 10, 2015, all the target orders for \$9.75 new crop soybeans were hit. This is the strong point on getting those new crop target orders in every year. The market bounced up to the \$9.76 level, then it retracted to where we are today at \$8.88. What are the prices going to do from here? No one knows, and if we have a short crop, because of all the later than normal planting, flooding etc. more often than not, most of the crop is harvested and goes down the river before the better price reflects the actual scenario. Sometimes it is the December or January crop report that gives the final numbers on production, which influences price, and for many that is way too late.

Old crop soybean and new crop soybean prices are setting about a dollar inverse. Old crop soybean price could start dropping dramatically, to match the new crop soybean price, which does quite frequently happen this time of year. Old crop and new crop corn is currently trading in the \$3.45-3.50 range. Growing corn looks good. At least we will have one good crop this year, **\*\*CORN\*\***. Verdict is still out on the soybeans.

